The 21 Behavioral Scales

Basic Definitions



Proactivity (Pro)

The desire to pursue achievement of excellence in activities acknowledged by others as important for status in a community.

Autonomy (Aut)

The need to act independently, regardless of others' beliefs or opinions about those actions.

Self-Confidence (S-Cfd)

The desire to express faith in one's ability to act and be successful in those actions

Dominance (Dom)

The desire to take control whenever and wherever possible.

Aggression (Agg)

The desire to be assertive, act quickly, and be competitive.

Personal Adjustment (P-Adj)

The ability to handle the normal challenges of life without a lot of drama.

Endurance (End)

The ability to persist with any task through to its completion.

Change (Cha)

The need for variety and constant newness in one's experience.

Creativity (Cre)

The ability to think and act innovatively.

Order (Ord)

The need to keep everything organized, tidy, and in its place efficiently.

Emotional Support (ES)

The need to be noticed, receive acknowledgement, and obtain a positive reaction from others

Military Leadership (ML)

The ability to complete tasks and stay on track with projects, using discipline and sound judgment.

Support (Sup)

The ability to be encouraging and kind in a way that attempts to benefit others.

Self-Critical (S-Cr)

The need to focus on one's faults and inferiorities at the expense of a normal life.

Criticality (CY)

The desire to be critical of people and things, and to pick them apart in great detail

Networking (NW)

The ability to collect and maintain many diverse personal and professional relationships among a diversity of people.

Submissiveness (Sub)

The desire to conform and defer to others.

Mentoring (Men)

The desire to help others develop their skills and abilities.

Exhibition (Exh)

The desire to be the center of attention.

Self-Control (S-Cn)

The need to manage one's own impulses.

Free Spirit (FS)

The desire to pursue fun, be spontaneous and playful and push limits.